

Message Text

UNCLASSIFIED

PAGE 01 BONN 14673 111823Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----053022 111902Z /64

P R 111651Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 1028
AMCONSUL DUSSELDORF

UNCLAS BONN 14673

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - HARTMANN LUGGAGE COMPANY,
LEBANON, TN

REF: BONN 14008

FOLLOWING ADDITIONAL PROSPECT HAS BEEN LOCATED:

KARSTADT AG
ATTN.: MR. FLACH
DEPT. 65 - LEATHER GOODS/LUGGAGE
POSTFACH 18
THEODOR-ALTHOFF-STR. 2
4300 ESSEN 1
PHONE: 0201-7271
TELEX: 8579751

COMMENT: ABOVE COMPANY IS GENERALLY INTERESTED IN
HARTMANN'S LUGGAGE, PLEASE NOTE HOWEVER THAT THIS IS
NOT A REGULAR DISTRIBUTOR BUT A DEPT. STORE CHAIN.
MR. FLACH IS LOOKING FORWARD TO HARTMANN'S DETAILED
OFFER WITH WHOLESALE PRICES FOR LARGE QUANTITIES.
KARSTADT WOULD POSSIBLY BE INTERESTED IN A LONG-TERM
BUSINESS AGREEMENT. FOR THE PRESENT SEASON HOWEVER
KARSTADT CANNOT ORDER ANYTHING SINCE THEY HAVE
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COMPLETED THEIR PURCHASES FOR LUGGAGE. KARSTADT IS
GERMANY'S LARGEST DEPT. STORE CHAIN WITH ANNUAL SALES
OF DM 7.4 BILLION AND 120 DEPT. STORES IN GERMANY.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN14673
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780329-0298
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780871/aaaacgvp.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: edc78264-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 BONN 14008
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1760011
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - HARTMANN LUGGAGE COMPANY, LEBANON, TN
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/edc78264-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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